



# THE SIZWE FINANCE OPTION

## MANAGING TECHNOLOGY BASED ASSET RISK

The continuous changing technological environments, converge technologies and the increasing business requirements towards information availability, create financial demands in terms of the acquisition process and supply chain management. Outright purchases may require a substantial outlay of valuable capital reserves which could be selectively utilised for non-changing assets that appreciate the balance sheet. Standard finance lease and asset purchase facilities are recorded in the balance sheet as financial debt, which may unnecessarily affect existing credit facility limits that may be optimally utilised for business growth or investment purposes.

The Sizwe Rental Solution, on the other hand, can be positioned as an operating expense, allowing predicted operating payments. We offer the Sizwe Rental solution to our clients' benefit without the inherent costs and risks associated with ownership. As opposed to credit providers, who are primarily concerned with the assessment and management of a client's credit risk, the Sizwe Rental Solution is a true rental service with the core competency of managing technology-based offering asset risk through the full rental with Sizwe.

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Delivering Excellence Together



**SIZWE**  
AFRICA IT GROUP



## ADVANTAGES OF THE SIZWE FINANCE OPTION

- The risk of technology obsolescence is minimised and/or eliminated
- The cost of ownership and disposal is avoided
- Regular, fixed payments for all assets are made
- Your assets are billed off balance sheet as an operating expense
- Your contract details are available 24 hours a day via the Internet
- Cost centres can be billed separately for "pay for use"
- At the end of the agreement, you have an option of returning the item to us, replacing it, or extending the agreement further
- Easy upgrade options are available to add additional equipment to the contract (as a schedule to the Master Rental Agreement)
- Single accountability includes the hardware, associated software and services (OEM support fees and service execution)

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